

**Press release**

Morges, 2 September 2025

*Romande Energie Group 2025 half-year results*

## **Margin growth despite challenging regulatory climate**

**Romande Energie has delivered a stronger performance than in the same period last year thanks to cost discipline, a stable energy supply margin and measures to cushion the adverse regulatory effects. Net profit gained from Alpiq's contribution, which despite being lower than in the prior-year period was still significant.**

- Operating revenue down 9% at CHF 386 million but with a 9% increase in EBITDA to CHF 71 million and 10% advance in EBIT to CHF 22 million
- Energy supply margin stable at CHF 3 million despite continued regulatory headwinds and lower generation output from own installations
- **Net profit of CHF 40 million**, impacted positively by associates.
- **Increase in cash flow from operations to CHF 52 million**, reflecting a lower working capital requirement
- New organisational structure in place from 1 July 2025
- Adjusted operating profits expected in line with 2024, factoring in usual seasonal swings in the Group's business activity

*"Although the regulatory impact has been similar to 2024, our operating numbers are more solid as we have innovated with solutions to address the rapid rise in solar output while keeping our expenditure under control," says Patrick Bertschy, Interim CEO.*

### **Lower operating revenue**

**Energy Solutions** operating revenue was again lower amid a reduction in the energy component charged to regulated customers based on 2025 tariffs, together with lower selling into the market and a decrease in volumes sold to eligible customers.

The two other business units, Grids and Romande Energie Services, both reported stable revenue. **Total operating revenue** decreased by **9% to CHF 386 million** versus CHF 426 million in the first six months of 2024.

## Higher EBITDA and EBIT despite regulatory impacts

With all business units contributing, Romande Energie's half-year **EBITDA was up 9%** at CHF 71 million, resulting in a **margin** of 18%. EBIT rose to CHF 22 million versus CHF 20 million in the same period last year, generated an improved margin of 6% versus 5%. These were achieved despite a business environment that squeezed margins.

The energy supply margin was hit by regulatory headwinds, lower output from own installations and higher balancing power costs, but benefited from the recovery of prior-year losses through 2025 tariffs. It held steady at CHF 3 million, identical to the first six months of 2024. **Energy Solutions EBITDA rose to CHF 21 million** versus CHF 16 million. EBIT was CHF 4 million versus CHF 1 million.

**Grids** and **Romande Energie Services** saw increases in EBITDA to **CHF 48 million** and **CHF 3 million**, respectively. At Grids, EBIT was stable at CHF 21 million (13% margin), confirming the business unit's role as the foundation of the Group's financial performance. At Romande Energie Services, EBIT rose sharply, up 45% to CHF 2 million on the strength of the growing energy retrofit business.

## Introduction of mitigation measures and cost discipline

The Group is rolling out measures to align its activities with the new market landscape, including the sharp increase in solar generation. One such measure is aligning the feed-in tariff applied to solar power with the market price. Another is finding solutions to reuse the surplus energy, such as OverFlow ([press release of 14 August 2025](#)). There is also scope to refine energy generation and consumption forecasting.

After years of steady growth, the workforce has declined marginally, and other operating expenses remain tightly managed. Efficiency measures have focused chiefly on Energy Solutions, where the first positive effects are beginning to materialise.

## Solid net profit, supported by Alpiq contribution

Net profit was CHF 40 million (versus CHF 66 million in the same period last year), reflecting a significant contribution from Alpiq. Romande Energie holds a 29.71% interest in EOS Holding SA, which in turn owns 33.33% of Alpiq and 100% of EOS NER SA. The total contribution from associates was CHF 24 million (versus CHF 48 million in the first six months of 2024). Concerning the second half of the year, Alpiq reported on 22 August that its 2025 operating profit would be impacted by the extended shutdown of one of its power plants.

## Robust financial position and cash flow from operations

Romande Energie Group maintained a solid financial position, with a debt-to-equity ratio of 76% and operating cash flow doubling to CHF 52 million, reflecting improved tracking and collection of trade receivables and increased dividends.

In the first half of the year, the Group acquired the remaining minority interests in two subsidiaries that are central to its business development: Romande Energie Services and Centrale Hydroélectrique de Bar SAS (located in France). The Group also acquired SwissElix SA, which installs and maintains overhead power lines.

Capital expenditure rose to CHF 90 million from CHF 67 million a year earlier, underscoring the Group's commitment to renewable energy and to expanding and strengthening the power grid – alongside the above acquisitions. In connection with capital expenditure, funds from the green bank loan have been 53% allocated. Proceeds from the Green Bond issue had been fully allocated in 2024.

## New organisational structure

During the first six months, Romande Energie implemented the [new organisational structure](#) announced when the full-year results were published. The structure, which is designed to give each business unit full control over its entire value chain, has been effective since 1 July 2025. For the first six months, the Group's results are presented in the same format as before. A revised presentation will be introduced in tandem with full-year results.

Along with the arrival of the new CEO, François Fellay, on 1 September, the Group's leadership team has been strengthened by the appointment of two further senior executives: Michel Rizzo, head of human resources, who joined on 1 May 2025, and Thibaud Weick, the new head of energy, who joined on 1 July 2025. Patrick Bertschy, who served as Interim CEO until 31 August, returns to focus solely on his responsibilities as head of grids.

With the leadership team now complete, the Group is well placed to address both current and future challenges.

## Outlook

Performance in the second half of the year is traditionally weaker than the first. In view of this, Romande Energie reiterates its forecast for full-year adjusted profit in line with 2024, excluding non-operating items and exceptional events. This forecast is based on the assumption that no regulatory improvements will occur in the second half.

New rules will apply from 1 January 2026. Some changes will be positive for the industry, such as the abandonment of the average price method and the introduction of quarterly adjustments to the solar feed-in tariff. Others will be negative, including the reduction in the Grid WACC and the cancellation of the authorised margin of CHF 60 per invoice recipient. Responding to these challenges, Romande Energie continues to implement efficiency measures and mitigation solutions, particularly to address the increase in solar output.

Uncertainty in global politics and the practical application of the EU electricity agreement could affect this outlook by influencing market conditions and the scope of the Group's business.

Despite these factors, the Group remains confident of meeting its financial targets and generating value through its investment policy in the coming years.

Key figures, Romande Energie Group, 30 June 2025	2025			2024		
	Adjusted	Non-operating items	Swiss GAAP FER results	Adjusted	Non-operating items	Swiss GAAP FER results
In CHF thousands						
Total operating revenue	386 447		386 447	425 509		425 509
Gross profit	196 810		196 810	187 723		187 723
EBITDA	71 045		71 045	65 279		65 279
EBIT	22 160		22 160	20 063		20 063
Share of profit from associates	23 939		23 939	47 975		47 975
Net profit for the period	39 743		39 743	66 396		66 396

- The Interim Report of Romande Energie Group is available via these links:

- English [2025 Interim Report](#)
- French [Rapport semestriel 2025](#)

## Notes to editorial desks

This press release is being issued outside the trading hours of the SIX Swiss Exchange as required by the SIX Listing Rules on ad hoc publicity.

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## Romande Energie at a glance

The Romande Energie Group, the leading supplier of electricity in Western Switzerland, provides its customers with a wide range of sustainable solutions that help to lower energy consumption and carbon emissions. These solutions include made-to-measure support to generate its own energy, products and services to enhance energy efficiency, and to champion energy efficiency.

**Romande Energie aims to make Western Switzerland the country's first net-zero region.** It is continually investing substantial resources to expand its local renewable energy generation capacity. The Group's hydro, wind and biomass power plants and projects, together with its extensive district heating installations and emerging geothermal and hydrogen interests, support this commitment by enabling it to deliver an ever-increasing share of renewable energy to its customers

Romande Energie has established itself as a trusted partner for a society that genuinely values the environment, people and a resource-efficient economy. **Keeping Western Switzerland on track for a sustainable future** lies at the heart of its core purpose.

**For more information on the Romande Energie Group, visit [www.romande-energie.ch](http://www.romande-energie.ch)**